TABLE E-11 FIDUCIARY INCOME

Reporting Year 1999

NON-DEPOSIT TRUST COMPANIES FILING SCHEDULE E PERCENTAGES OF TOTAL INCOME

BY INCOME SIZE GROUP

Note: Some totals will not add correctly due to rounding

	Gross Income Size Groups (\$ in Thousands)							
				•	Under			
	\$50+ Million	\$10-50 Million	\$5-10 Million	1-5 Million	\$1 Million			
Number of Institutions:	11	32	30	70	51			
Total Assets (in thousands) of Institutions:	1,248,824,685	351,560,541	206,201,901	76,552,653	35,237,763			
4 ODOGG FEFO. COMMISSIONS AND OTHER FIRMOME								
1 GROSS FEES, COMMISSIONS AND OTHER FIDUCIAR (a) Employee Benefit Trust Accounts	7.29%	16.46%	9.24%	21.30%	11.85%			
(b) Personal Trust & Estate Accounts	12.62%		25.33%	35.29%	32.82%			
(c) Employee Benefit Agencies	22.24%		8.44%	3.82%	6.29%			
(d) Other Agency Accounts	12.86%		26.22%	21.58%	22.65%			
(e) Corporate Trust & Agency Accounts	19.53%		20.05%	6.65%	3.61%			
(f) All Other Fiduciary Income	25.46%		10.72%	11.35%	22.78%			
(g) Total Fiduciary Income	100.00%		100.00%	99.99%	100.00%			
2 EXPENSES								
(a) Salaries and Employee Benefits	38.00%	34.84%	37.28%	41.15%	80.80%			
(b) Other Direct Expenses	40.18%		33.06%	29.65%	57.85%			
(c) Allocated Indirect Expense	9.30%	15.06%	18.48%	11.62%	11.77%			
(d) Total Expenses	87.48%	79.54%	88.82%	82.42%	150.42%			
3 SETTLEMENTS, SURCHARGES & OTHER LOSSES								
(a) Gross Settlements, Surcharges & Other Losses	0.72%	0.56%	0.42%	0.26%	0.39%			
(b) Recoveries to Reported Losses	0.09%		0.03%	0.77%	0.00%			
(c) Net Settlements, Surcharges & Losses	0.63%	0.56%	0.39%	-0.51%	0.39%			
4 NET OPERATING INCOME (LOSS) (Item 1(g) minus Items 2(d) and 3(c))	11.89%	19.91%	10.79%	18.08%	-50.81%			
5 CREDIT FOR OWN-INSTITUTION DEPOSITS	0.00%	0.00%	0.00%	0.00%	0.00%			
6 NET TRUST INCOME (LOSS) (Item 4 plus Item 5)	11.89%	19.91%	10.79%	18.08%	-50.81%			

TABLE E-11 FIDUCIARY INCOME

Reporting Year 1999

NON-DEPOSIT TRUST COMPANIES FILING SCHEDULE E

PERCENTAGES OF TOTAL INCOME BY INCOME SIZE GROUP

Note: Some totals will not add correctly due to rounding

	Gro	Gross Income Size Groups (\$ in Thousands)						
					Under			
	\$50+ Million	\$10-50 Million	\$5-10 Million	1-5 Million	\$1 Million			
No make a mark by a tituation and	4.4	00	00	70	E4			
Number of Institutions:	11 240 024 005	32	30	70	51			
Total Assets (in thousands) of Institutions:	1,248,824,685	351,560,541	206,201,901	76,552,653	35,237,763			
7 SETTLEMENTS, SURCHARGES & OTHER LOSS	SES BY TYPE OF ACC	OUNT AND INV	STMENT DI	SCRETION				
(Completed if the amount in Item 3(a) above is \$100,000 or mor		OONT AND INV	LOTWICINT DI	SCILLION				
(Completed if the direction in term o(a) above is \$100,000 or more	0)	Discretionary Accounts						
(a) Employee Benefit Trust Accounts	0.04%			0.00%	0.00%			
(b) Personal Trust & Estate Accounts	0.06%			0.00%	0.00%			
(c) Employee Benefit Agencies	0.07%	0.04%	0.00%	0.00%	0.00%			
(d) Other Agency Accounts	0.00%	0.03%	0.00%	0.00%	0.00%			
Subtotal - Discretionary Accounts	0.17%	0.17%	0.00%	0.00%	0.00%			
		Non-Discretionary Accounts						
(e) Employee Benefit Trust Accounts	0.02%			0.06%	0.00%			
(f) Personal Trust & Estate Accounts	0.00%	0.02%	0.00%	0.00%	0.00%			
(g) Employee Benefit Agencies	0.00%	0.00%	0.00%	0.00%	0.00%			
(h) Other Agency Accounts	0.10%	0.01%	0.00%	0.00%	0.00%			
Subtotal - Non-Discretionary Accounts	0.12%	0.03%	0.03%	0.06%	0.00%			
		Other Accounts						
(i) Corporate Trust & Agency Accounts	0.16%	0.24%	0.00%	0.00%	0.00%			
(j) All Other Activities	0.26%	0.05%	0.13%	0.00%	0.00%			
Subtotal - Other Accounts	0.42%	0.29%	0.13%	0.00%	0.00%			
Total Settlements, Surcharges & Other Los	ses <u>0.71%</u>	0.49%	0.16%	0.06%	0.00%			